



MILITARY CLINICAL SOLUTIONS

Practical, proven solutions for mission-critical results in healthcare



VIP START
Program Graduate
(Veteran Institute
for Procurement)



Contact: Cheryl Vance
CEO, Military Clinical Solutions
Phone: (210) 831-5493
Email: cheryl@militaryclinical.com
Website: www.militaryclinical.com
Location: San Antonio, TX 78260



SDVOSB
(Service-Disabled
Veteran-Owned
Small Business)



VOSB
(Veteran-
Owned Small
Business)



WOSB
(Woman-
Owned Small
Business)

Capabilities

About

Military Clinical Solutions combines clinical expertise with proven agility coaching. We deliver pragmatic system and clinical training, as well as organizational process optimization, globally.

Key Differentiators

1. SDVOSB/VOSB/WOSB Set-Aside Ready
2. Unique Clinical + Agility Combination
3. Military & Corporate Healthcare Expertise
4. Compliance-Aligned Efficiency
5. Rapid Upskilling & Sustainment Solutions

Clinical Certifications

- ARDMS (American Registry for Diagnostic Medical Sonography)
- ARRT (American Registry of Registry of Radiologic Technologists)

Agile Credentials

- ICAgile Certified Professional in Enterprise Coaching (ICP-ENT)
- SAFe® 5.0 Program Consultant (SPC)
- Professional Scrum Master II (PSM II)
- Kanban Management Professional (KMP)
- Project Management Professional (PMP)®
- Lean Six Sigma Black Belt
- PROSCI® Change Management Certification
- SAFe® 6.0 Scaled Agile Framework (LPM, SSM, SA, POPM)

Core Competencies

Ultrasound Clinical Education & Training

- Training in: Abdomen, Adult Echo, Breast, CEUS, Fetal Echo, Gynecology, Maternal Fetal Medicine, Musculoskeletal, Obstetrics, Pediatrics, Pediatric Echo, and Vascular
- System Optimizations: 2D/3D/4D/5D, AI integration
- Ultrasound Ergonomics
- Compliant CPT Coding Optimization
- Imaging QA Process Improvements

Operations Optimization

- Data-driven workflow assessments
- Streamlining of healthcare operations for cost reductions: improved delivery reliability, predictability, and frequency

Past Performance

- **Train-the-Trainer Courses:** Reduced ultrasound training time on average by 75% for General Electric, The Gates Foundation, and the non-profit Imaging The World
- **Ultrasound Education Design & Delivery:** Created and delivered global applications and customer system education training for Samsung Healthcare, US Air Force
- Air Force Diagnostic Medical Sonography Program Director
- Published author of sonogram textbook chapters
- **Penn Medicine:** Led leadership of multi-hospital data & analytics teams to improve reliability metrics by 55%
- **Johnson & Johnson:** Accelerated Workday data integration by 5 months; reduced planned hypercare by 50%

CAGE: 751C8 **UEI:** ZRM3VY5Q8RD3

NAICS:

541690 Other Scientific & Technical Consulting
611430 Professional & Management Development Training
541611 Administrative & General Management Consulting
541618 Other Management Consulting Services